

Assistant Vice President Business Development – Job Description Summary

Responsible for planning, organizing and directing the organization's business development activities and strategies that promote the growth of the organization by attracting new SEG relationships and expansion of existing SEG relationship excluding direct development of governmental agencies within our field of membership. Directs and coaches the account development team in all facets of business development.

The complete job description covers the following topics:

- Essential duties and responsibilities
- Supervisory responsibility
- Performance standard
- Qualification requirements
- Education and experience
- Language skills
- Mathematical skills
- Reasoning ability
- Other skills and abilities
- Physical demands
- Work environment